

# THE GEORGE WEIL GROUP

Fibrecrafts · Papershed · Polymer Clay Pit · Selectasine

Dear Customer,

## **Thank you for your enquiry regarding trade discount from the George Weil Group.**

Trade discounts are only available to bona-fide retail businesses and proof of trading will therefore be required. Please provide the following (see page 3).

- Two credit references
- VAT number
- Established program of advertising in the National specialist or major local media

Please note, to ensure that trade accounts are effective in supporting retail outlets, the minimum initial trade order for goods is set at £200.00 ex VAT (after discount) and we reserve the right to refuse trade terms at any time. A pro forma invoice will be sent and payment must be made before goods can be dispatched.

If you would like to proceed, please read our Terms and Conditions.

## **Wholesale discount is available on the following brands only**

The discount structure for trade customers is normally calculated on the ex VAT price. To help you to calculate the final price, we have also given an approximate discount for the price that is shown on the web sites at [www.fibrecrafts.com](http://www.fibrecrafts.com) and [www.papershed.com](http://www.papershed.com).

Brand	Ex VAT Trade Discount	Discount on Catalogue Price
Deka	50%	57.6%
Jacquard*	35%	44.7%
Papershed**	50%	57.6%
Speedball	35%	44.7%

\*discount applies to Jacquard paints and dyes **only**

\*\* discount applies to Papershed handmade papers & albums **only**

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**George Weil & Sons** is a limited company registered in England & Wales, reg no: 00321890  
Registered office: Old Portsmouth Road, Peasmarsh, Guildford, GU3 1LZ  
Tel: 01483 565800 · Fax: 01483 565807 · Email: [sales@georgeweil.com](mailto:sales@georgeweil.com)

# Trade Terms & Conditions

## Dispatch

Our policy is to fill at least 95% of orders from stock within 3 working days of receiving your order. If the quantity you require is not currently available, or if an item is out of stock, we will inform you. An advice note will be included on your invoice and the goods will be forwarded when they are back in stock

## Delivery & Charges

To ensure timely delivery and freedom from damage, we use a 'next day' delivery service for UK mainland deliveries. Delivery time is not predictable but will be before 5.30pm.

Small order charges are based on the total order value:

- Orders below £100.00 ex VAT (after discount): £15.00
- Orders up to £199.99 ex VAT (after discount): £10.00
- Orders over £200.00 ex VAT (after discount): no order charge

## Shortages & Non-delivery

Claim for shortage, damage or non-delivery must be notified within 7 days of invoice date

## Returns

- Do not accept any package if it appears damaged and please notify us immediately if you have refused the package. It is always advisable to sign goods as 'unexamined'. You must answer any enquiries from the carrier or we can not accept responsibility for compensation. The packing materials must be kept for the carrier's inspection
- Goods will only be accepted for return by prior arrangement and a credit note will only be issued if the goods in question are in fit condition for resale
- Goods returned undamaged within 7 working days of receipt, and capable of resale at the full price, will be refunded at the full invoice value. A credit note will be issued for items that have been returned beyond 7 days. If you need to return any item, please advise us in advance.
- We reserve the right to make a re-stocking charge of 10% on returns unless they are faulty

## Ordering Online

- If you have a George Weil Trade Account, you can place an order online.
- In the delivery section of the checkout, please write in the 'notes' field that you have a trade account and choose the option to pay later.

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**Credit Terms/Overdue Payments**

Credit terms are subject to status and references. We reserve the right to charge interest on overdue accounts. Payment can be made with a credit card, via BACS or by cheque. Accounts must be settled within 30 days of the invoice date. Late payments will incur a charge of 5% on the total order value.

Interest will be charged at the minimum lending rate of National Westminster Bank plus 5% per annum and goods remain the property of George Weil & Sons Ltd, until such time that payment has been received in full. Title is retained over all goods previously supplied to the value of outstanding invoices

**Referees**

Please provide the details of 2 referees, your VAT number ..... and attach a copy of advertising evidence.

Company Name:  **Ref 1**

Contact Name:

Address:

Telephone:  Fax:

Email Address:

Company Name:  **Ref 2**

Contact Name:

Address:

Telephone:  Fax:

Email Address: