

traditional craft supplies from
georgeweil

George Weil & Sons Ltd

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GUILDFORD

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Thank you for your enquiry regarding trade discount from George Weil & Sons Ltd

George Weil & Sons Ltd was formed in 1891 to supply silks to the fur trade and later became an important source of fabrics and decorative materials for the crafts market. The business has grown through the acquisition of other reputable craft suppliers such as Fibrecrafts, Papershed, Polymer Clay Pit, and Selectasine Serigraphics, and now offers a vast range of craft materials and equipment to professional artists, crafters, the performing arts, education, and many others world-wide.

Trade discounts are only available to bona-fide retail businesses and proof of trading will therefore be required. Please provide the following (see our form on page 3).

- ~ Two credit references
- ~ VAT number
- ~ Established program of advertising in the National specialist or major local media

Please note, to ensure that trade accounts are effective in supporting retail outlets, the minimum initial trade order for goods is set at £200.00 ex VAT (after discount) and we reserve the right to refuse trade terms at any time. A pro forma invoice will be sent and payment must be made before goods can be dispatched.

Wholesale discount is available on the following brands only

The discount structure for trade customers is normally calculated on the ex VAT price. To help you to calculate the final price, we have also given an approximate discount for the price that is shown on the web site at www.georgeweil.com.

Brand	Ex VAT Trade Discount	Discount on Catalogue Price
Deka	50%	57.6%
Jacquard*	35%	44.7%
Papershed**	50%	57.6%
Speedball	35%	44.7%

* discount applies to Jacquard paints and dyes only

** discount applies to Papershed handmade papers & albums only

please see following page for full Terms & Conditions

George Weil Trade Terms & Conditions

Dispatch

Our policy is to fill at least 95% of orders from stock within 3 working days of receiving your order. If the quantity you require is not currently available, or if an item is out of stock, we will inform you. An advice note will be included on your invoice and the goods will be forwarded when they are back in stock

Delivery & Charges

To ensure timely delivery and freedom from damage, we use a 'next day' delivery service for UK mainland deliveries. Delivery time is not predictable but will be before 5.30pm. Small order charges are based on the total order value:

- ~ Orders below £100.00 ex VAT (after discount): £15.00
- ~ Orders up to £199.99 ex VAT (after discount): £10.00
- ~ Orders over £200.00 ex VAT (after discount): no order charge

Shortages & Non-delivery

Claim for shortage, damage or non-delivery must be notified within 7 days of invoice date

Returns

- ~ Do not accept any package if it appears damaged and please notify us immediately if you have refused the package. It is always advisable to sign goods as 'unexamined'. You must answer any enquiries from the carrier or we can not accept responsibility for compensation. The packing materials must be kept for the carrier's inspection
- ~ Goods will only be accepted for return by prior arrangement and a credit note will only be issued if the goods in question are in fit condition for resale
- ~ Goods returned undamaged within 7 working days of receipt, and capable of resale at the full price, will be refunded at the full invoice value. A credit note will be issued for items that have been returned beyond 7 days. If you need to return any item, please advise us in advance.
- ~ We reserve the right to make a re-stocking charge of 10% on returns unless they are faulty

Ordering Online

- ~ If you have a George Weil Trade Account, you can place an order online.
- ~ In the delivery section of the checkout, please write in the 'notes' field that you have a trade account and choose the option to pay later.

Credit Terms/Overdue Payments

Credit terms are subject to status and references. We reserve the right to charge interest on overdue accounts. Payment can be made with a credit card, via BACS or by cheque. Accounts must be settled within 30 days of the invoice date. Late payments will incur a charge of 5% on the total order value.

Interest will be charged at the minimum lending rate of National Westminster Bank plus 5% per annum and goods remain the property of George Weil & Sons Ltd, until such time that payment has been received in full. Title is retained over all goods previously supplied to the value of outstanding invoices

Applicant's Details:

Company name:

Contact name:

VAT number:

Address:

Telephone: Fax:

Email address:

please do not forget to include proof of advertising

Details of Referees:

Company name: **Referee 1**

Contact name:

Address:

Telephone: Fax:

Email address:

Company name: **Referee 2**

Contact name:

Address:

Telephone: Fax:

Email address: